

Guidelines for small, medium and large video surveillance projects

Small Project / Small Budget (8 cameras or less)

TOSHIBA ANALOG SOLUTION

Video Recorder:	EHV4 or EHV8 series
Indoor Cams:	IK-DF02A (dome), IK-6420A (box)
Outdoor Cams:	IK-7200A (bullet w/built in IR LED's), IK-6420A with JK-ACH13HBN housing
Miscellaneous:	<ol style="list-style-type: none"> 1. EHV recorders include 4 channels of IP (i.e.-you can hook up 4 IP cams) 2. IK-6420A does not inc. lens. Most popular are YV2.8X2.8LASA2L (indoor), YV10X5R4A-SA2L (outdoor)

TOSHIBA IP SOLUTION

Video Recorder:	ESV4-1T (4ch NVR), ESV16 (16ch NVR)
Indoor Cams:	IK-WD04A (720p indoor dome), IK-WR04A (720p outdoor dome)

Medium Project / Medium Budget (9-16 cameras)

TOSHIBA ANALOG SOLUTION

Video Recorder:	EHV16-480, EHV16-480D or XVSe16-240V
Indoor Cams:	IK-DF02A (dome), IK-6420A (box)
Outdoor Cams:	IK-7200A (bullet w/built in IR LED's), IK-6420A with JK-ACH13HBN housing
Miscellaneous:	<ol style="list-style-type: none"> 1. EHV recorder includes 4 channels of IP (i.e.-you can hook up 4 IP cams) 2. XVSe ships 100% hybrid and includes 16 ch of IP. Additional IP channels can be added. 3. IK-6420A does not inc. lens. Most popular are YV2.8X2.8LASA2L (indoor), YV10X5R4A-SA2L (outdoor)

TOSHIBA IP SOLUTION

Video Recorder:	IPSe8, IPSe16, NVSe8, NVSe16 or ESV16 or ESV16U
Indoor Cams:	IK-WD04A (1MP dome), IK-WD12A or IK-WD14A (2MP domes)
Outdoor Cams:	IK-WB80A or 81A (2MP bullet), IK-WR04A (720p dome), IK-WR12A or IK-WR14A (2MP domes)
Miscellaneous:	<ol style="list-style-type: none"> 1. Additional IP channels may be added to both IPSe and NVSe series for a total of up to 64 channels. 2. If you will ultimately hook up many IP cams at high resolution, be sure to order processor upgrade (DVR-CPUUPG)

Large Project / Large Budget (16+ cameras)

TOSHIBA ANALOG SOLUTION

Video Recorder:	XVSe16, DVSe16 or DVSe32
Indoor Cams:	IK-DF02A (dome), IK-6420A (box)
Outdoor Cams:	IK-7200A (bullet w/built in IR LED's), IK-6420A with JK-ACH13HBN housing
Miscellaneous:	<ol style="list-style-type: none"> 1. XVSe and DVSe series both ship 100% hybrid. Additional IP channels can be added. 2. IK-6420A does not inc. lens. Most popular are YV2.8X2.8LASA2L (indoor), YV10X5R4A-SA2L (outdoor)

TOSHIBA IP SOLUTION

Video Recorder:	NVSe16, NVSe32, NVSe64 or NVSPRO or ESV32U
Indoor Cams:	IK-WD04A (1MP dome), IK-WD12A or IK-WD14A (2MP domes)
Outdoor Cams:	IK-WB80A or 81A (2MP bullet), IK-WR04A (720p dome), IK-WR12A or IK-WR14A (2MP domes)
Miscellaneous:	<ol style="list-style-type: none"> 1. Additional IP channels may be added for a total of up to 64 channels. 2. If you will ultimately hook up many IP cams at high resolution, be sure to order processor upgrade (DVR-CPUUPG)

Important Information

- **Project Registration available starting at only \$7,500.** Provides bid pricing AND protects the deal in case your client shops you.
- All recorders listed above include Video Management Software (VMS), 3-year warranty, mobile apps and FREE software upgrades.
- Toshiba pre/post-sales technical support: 877-855-1349 / support@surveillixdvrssupport.com
- Toshiba ProfitMAX Reseller Program. Sign up at: www.profitmax.toshibasecurity.com
- Toshiba Sales Contacts:

Sergio Collazo: TX, OK, AR, LA & NorCal	949-461-4981	sergio.collazo@tais.toshiba.com
Greg Hartzell: 13 Western States (less NorCal), New England & MS	480-415-2380	greg.hartzell@tais.toshiba.com
Jeff Kunzler: Midwest, Atlantic & Southeast	224-374-8414	jeff.kunzler@tais.toshiba.com